# **Carl James Couch**

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#### **EDUCATION**

## Iowa State University, Ames, IA

December 2020

Bachelor of Science in Supply Chain Management

Dean's List Spring 2020

Bachelor of Science in Management of Information Systems

Anticipated Graduation May 2023

#### **SOFTWARE SKILLS**

Excel, Data Analysis ToolPak, Solver, Access, JMP, Microsoft Dynamics 365, Python, SQL

### WORK EXPERIENCE

Pet Parents® - Ankeny, IA

Supply Planner March 2021 – August 2021

- Managed and lead international suppliers to ensure on time production
- Scheduled Purchase Orders for raw materials for international suppliers
- Facilitated the continuous flow of inbound shipments
- Analyzed demand data in multiple selling channels
- Improved and analyzed processes by utilizing root-cause analysis
- Collaborated with Marketing and Product Development Department and provided insight on the current manufacturing environment to ensure on time product launches
- Monitored and implemented KPIs
- Strategized and repositioned demand planning to accommodate for the changing supply chain environment as a result of the COVID-19 pandemic
- · General reporting to upper management creating dashboards and agile excel sheets
- Investigated inventory discrepancies within ERP System

## MCA Gems - Des Moines, IA

Distribution Coordinator and Fulfillment Specialist

May 2013 - Current

- Managed warehouse with an inventory value of \$4 Million consisting of precious gemstones, jewelry
- Diagnose, troubleshoot and resolve a range of software, hardware and connectivity issues for salesman
- Managed customer relationships and incoming orders
- Acquired and audited potential clients resulting in 10% sales increase
- Automated customer marketing promotions using Microsoft Word and Excel
- Facilitated cycle counts for the inventory required for frequent networking events and trade shows
- Ensured order fulfillment and shipments were completed before deadlines

## **PROJECT EXPERIENCE**

Implemented IoT - Created a Private Security Camera Network

September 2022 - October 2022

- Conducted a Risk Evaluation based on the business owner's needs
- Installed 8 security cameras that utilized a private network and could be accessed through the owner's devices
- · Advanced security of inventory while adding value through cost savings

New Product Launch - Vendor Management in Ningbo, China

June 2021 - July 2021

- Managed vendors in China to successfully launch a new product within deadline during Covid
- Strategizing with different departments and communicated potential problems before they occurred
- Created new forecast methodology for new product launches by implementing KPIs and inventory control protocols

  Supplier Scorecard Quarterly and Annual Reporting

  April 2021 June 2021
- Created a criterion that would grade suppliers based on quantitative and qualitative characteristics
- Utilized agile excel sheets to pull data and from existing sheets to create quarterly and annual reports

Optimized Data Driven Networks – Reduced Expenses by Creating Scripts

May 2019 – May 2019

• Utilized 3<sup>rd</sup> party database by writing a script to log data entries resulting in expense reduction of \$700 and acquired quality data of 10,000 customers

Created Data Infrastructure – Converting Documents into Data

June 2019 – June 2019

• Analyzed and converted original handwritten documents into pivot tables by cleaning large data sets that would be implemented into the company's database